

Message Text

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PAGE 01 STATE 072904
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INFO OCT-01 EUR-12 IO-13 ISO-00 EB-08 STR-04 CIAE-00
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DRAFTED BY COM/BIEPR/OTP/IND/HKIRPAN
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COM/U/SEC-DESIGNATE HARMAN
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FM SECSTATE WASHDC
TO AMEMBASSY PARIS
INFO USMISSION EC BRUSSELS
USMISSION OECD PARIS
USMISSION GENEVA
AMEMBASSY BONN
AMEMBASSY LONDON

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E.O. 11652: GDS

TAGS: EIND, ETRD, TECH, FR, US

SUBJECT: VISIT TO WASHINGTON OF HUGUES DE L'ESTOILE,
FRENCH DIRECTOR GENERAL FOR INDUSTRY

REF: (A) PARIS 31994 (B) STATE 264581 (C) PARIS 2322

1. UNDER SECRETARY-DESIGNATE HARMAN WILL BE PLEASED TO
RECEIVE DE L'ESTOILE IN COMMERCE DURING THE SECOND WEEK IN
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JUNE AND IS WILLING TO HOST A LUNCHEON IN HIS HONOR WITH
U.S. BUSINESSMEN AND GOVERNMENT OFFICIALS IN ATTENDANCE.
APPROPRIATE APPOINTMENTS IN OTHER AGENCIES
WILL BE ARRANGED AFTER DATES OF VISIT ARE FIRMED UP AND
DE L'ESTOILE PROVIDES A LIST OF TOPICS HE WISHES TO DISCUSS.

2. EMBASSY REQUESTED ASCERTAIN WHETHER SECOND WEEK OF JUNE

AGREEABLE TO DE L'ESTOILE AND, IF SO WHICH DAYS WOULD BE
CONVENIENT. EMBASSY SHOULD POINT OUT THAT ADVANTAGE OF
JUNE DATE IS THAT BY THEN MEETINGS WITH POLICY OFFICIALS
HERE COULD REFLECT THE RESULTS OF IMPORTANT INTERNATIONAL
MEETINGS WHICH WILL TAKE PLACE IN MAY. WE WOULD VIEW THE
VISIT AS AN OPPORTUNITY FOR INFORMAL EXCHANGES ON ISSUES
OF INTEREST TO BOTH SIDES. IT WOULD BE HELPFUL TO AGREE
ON AN AGENDA SEVERAL WEEKS IN ADVANCE. TO FACILITATE
PREPARATIONS THE EMBASSY SHOULD SEEK AN UPDATED AND AS

COMPLETE AND CLEAR A LIST AS POSSIBLE OF TOPICS
DE L'ESTOILE WILL WANT TO RAISE. WE WILL WISH TO DISCUSS
WITH HIM FRENCH INDUSTRIAL POLICIES BOTH CURRENT AND
PLANNED AND THEIR IMPLICATIONS FOR U.S. TRADE AND INVEST-
MENT IN FRANCE, RECOGNIZING THAT TRADE POLICIES WILL BE
DISCUSSED WITH MINISTER OF FOREIGN TRADE ROSSI IN MAY.
WE MAY ALSO RAISE OTHER MATTERS WITHIN THE PROVINCE OF
DE L'ESTOILE'S MINISTRY SUCH AS AUTOMATIC IMPORT LICENSING
SYSTEM. EMBASSY'S VIEWS AND RECOMMENDATIONS REGARDING
THESE AND OTHER TOPICS THAT WE SHOULD RAISE WILL BE
APPRECIATED.
CHRISTOPHER

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